# **Statement of Capabilities**



Summit2Sea focuses on implementing, enhancing and supporting the following products:

# > Oracle ERP (Financials & Federal Financials)

- Federal Administrator
- o General Ledger
- o Accounts Payable
- o Accounts Receivable
- Contract LifeCycle
   Management
- o iProcurement
- Purchasing
- Fixed Assets
- Project Costing
- Project Billing
- Oracle Contracts
- o Grants Management
- Human Resources
- Oracle Time and Labor
- Sub-Ledger Accounting

#### > Oracle Business Intelligence

- Answers
- Interactive Dashboards and Scorecards
- Adhoc Analysis and Interactive Reporting
- Design/Build Custom
   Views
- Noetix
- Oracle BusinessIntelligence Applications

#### > Oracle Fusion Middleware

- BPEL (Business Process Execution Language)
- ESB (Enterprise Service Bus)
- o Web services
- o XML
- Oracle Property
  Management
- ➤ Oracle RDBMS (7-12)
- Compusearch PRISM

# **WHO WE ARE:**

Summit2Sea Consulting, LLC is an information technology and management consulting company that provides enterprise solution management and integration services to both Government and Commercial clients. Summit2Sea emphasizes organizational transformation through technology and business process redesign.

Founded in 2003, Summit2Sea Consulting, LLC is a woman owned, small business registered on the US General Services Administration schedule (GSA IT-70 schedule GS-35F-0260U and GSA FABS GS-23F-0049Y).

# **CAPABILITIES:**

Summit2Sea Consulting, LLC partners with organizations on their most critical technology projects to deliver sustainable value. Summit2Sea provides expert resources that can deliver solutions for difficult business problems. We can work across organizational, process, and technical boundaries to create the most efficient operational environment. We offer deep insight into solutions based on the technology of the Oracle Corporation with a focus on Enterprise Resource Planning and Business Intelligence. We have proven that can we can find value in software by exhausting the capabilities to piece together the most effective configuration. Our team is the top performers on every engagement. Whether we are leading a large-scale effort or providing expert advisory services, the common refrain is always, "what does the Summit2Sea think about this".

Summit2Sea employs highly experienced experts that have held executive and lead roles in both the public and private sectors. Our professionals are multi-dimensional, armed with technical, functional, and strategic backgrounds. Our clients are always impressed that we can bring deep skills to meet multiple engagement requirements.

When you decide to engage Summit2Sea, you will work with a team that meets our rigorous "Five Point" standards for consulting.

Exemplary Communication Skills	Project Management	Functional Knowledge	Technical Expertise	Business Acumen
Ability to listen and share complex ideas in a concise and easy to understand manner	Ability to estimate and deliver on time and on budget	Expert knowledge of Oracle ERP and Business intelligence applications	Development & programming background in multiple languages	Industry experience combined with the ability to quickly understand an organization's business processes

# Summit2Sea has been Leading the Way:

- ➤ 1st Oracle Applications R12.2.3 Federal Upgrade in the DoD
- ➤ 1st Contract Lifecycle

  Management (CLM)

  implementation in the DoD
- ➤ 1st Oracle Applications
  R12.2.4 Upgrade in Federal at
  the Federal Student Aid
- On the leading edge to implement US Treasury government-wide initiatives at the DoD such as GTAS Compliance, IPP, Direct Treasury Disbursing
- ➤ Shared Services: Built a system with more than 40k users across 17 different agency missions
- Purchase Request Data
  Standard (PRDS) /
  Procurement Data Standard
  (PDS): Pioneered building and
  deploying DoD wide
  standards allowing seamless
  integration across
  procurement & financial
  systems
- ➤ Built the leading FIAR audit readiness tool for the Defense Agencies (Quantitative Drill Down aka QDD) which allows for traceability from the Statement of Budgetary Resources to the source transaction

# **OUR SERVICES INCLUDE:**

## **Business Intelligence**

•Via OBIEE (Oracle Business Intelligence Enterprise Edition) dashboards, we turn data into actionable information by getting the right information to the right people at the right time. Our consultants understand both the business and technology which allows us to deliver high impact and high speed solutions, as well as traceability from financial statements to their supporting transactions.

#### Financial / Procurement System Implementation & Upgrade

•At Summit2Sea we listen first, and then collaborate with you to design a prototype. We share the prototype and continually improve on the design with an iterative approach. Our iterative and inclusive implementation methodology ensures that your organization has ownership of not only the final product, but also a solution that facilitates improved business processes.

# **Financial Management System Optimization**

•Our consultants have experience assessing a broad scope of services and platform needs. We start by performing a survey or your organization's people, processes and systems in order to identify opportunities for improvement. Our optimization services provide your organization with a focused list, prioritized by the areas that will have the greatest impact to your success. We do not just focus on theories, but rather have the proficiency to put the plan into action in order to guarantee results.

#### **Technical Development**

•Summit2Sea stands out in the crowd because our people have not only a wealth of technical expertise, but also excellent functional knowledge and communication skills. These combined attributes effectively decrease development timelines. Summit2Sea uses standards and best practices to develop interfaces, conversions, enhancements, form customizations, report customizations and workflows. We use the latest configuration management tools (Serena, PVCS, Changeman, and iTracker) to ensure proper version control and documentation is in place.

#### Support

•Summit2Sea is willing to share knowledge and operate in a dynamic support environment. We use support as a training opportunity to ensure eliminating repeat issues maximizes your organization capacity. Empowering users with knowledge reduces support costs and increases an agency's capacity.

### **Complementary Financial Management**

•Summit2Sea has the experience to assess and improve; financial management systems, financial reporting and analysis, strategic financial planning, financial policy formulation and development, audit readiness preparation and support. It also has the capacity to devise and implement performance measures, conduct special cost studies, perform economic and regulatory analysis, assist with financial guality assurance efforts, and perform benchmarking.

#### **Program Management**

•Summit2Sea can provide a variety of functions that support program integration or project management tasks for financial and business solutions.

